

Port of Seattle

REQUEST FOR BIDS

RFB 2026-RCF



RENTAL CAR CONCESSIONS AT SEATTLE-TACOMA INTERNATIONAL AIRPORT



ISSUED June 10, 2026

Port of Seattle
Seattle-Tacoma International
Airport Aviation Commercial
Management| Aviation Business
Development

**REQUEST FOR BIDS FOR
RENTAL CAR CONCESSIONS
AT
SEATTLE-TACOMA INTERNATIONAL AIRPORT**

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I. QUALIFIED COMPANIES

The following table summarizes the companies that were determined to be responsive to the Request for Qualifications (RFQ 2025-RCF) for Rental Car Concessions and the brands that they will operate under. Only the Qualified Parties who have been assigned to the D market share brackets based on their respective market shares (“D Block Respondent,” collectively “D Block Respondents”) will participate in this request for bids.

Respondent	Brand Name(s)
CMC Investments, Inc.	Dollar
Fox Rent A Car, Inc.	Fox, Europcar
Sixt Rent A Car, LLC	Sixt

Definition of Market Share

The Port of Seattle defined the market share for each responsive rental car company (hereinafter, "Respondents") based upon the 18-month period from November 1, 2024 through October 31, 2025 as determined through the RFQ process.

The following table sets forth the market share for each D Block Respondent.

Respondent	Market Share
Fox Rent A Car, LLC	6.00%
Sixt Rent A Car, LLC	5.90%
CMC Investments, Inc	5.10%

II. DEFINITION OF ALLOCATION BLOCKS

Definition of Market Share Brackets

The Port of Seattle defined the following market share brackets based upon the range of the market shares of the companies that were determined to be responsive to the Request for Qualifications. Market share bracket F represents the Small Operator Area.

Bracket	Market Share Range
A	22.01% and up
B	14.01% to 22.00%
C	8.01% to 14.00%
D	4.01% to 8.00%
E	2.01% to 4.00%
F	0.01% to 2.00%

Definition of Allocation Blocks/Small Operator Allocation Blocks

The Port of Seattle defined the Allocation Blocks and Small Operator Allocation Blocks for the Consolidated Rental Car Facility, and they are set forth in the attached Exhibits. Exhibit A-1 reflects the Customer Service Building; Exhibit A-2 reflects the Ready/Return and QTA Areas. Each D Block Respondent will only be allowed to bid upon the Allocation Blocks for the D market share bracket.

III. REQUIREMENTS FOR BIDS

Minimum Bid Requirements

The Port of Seattle has identified the minimum bid for the D market share bracket as set forth in the following table.

Bracket	Allocation Blocks	Minimum Bid
D	D.1, D.2, D.3	\$1,658,000

Bid Submittal Requirements

Each D-Block Respondent shall submit one (1) bid, using the attached bid form, signed by an authorized official of D-Block Respondent. The bid shall be legible and enclosed in a sealed envelope, include the RFB number (RFB 2026-RCF), and must be either (a) delivered by hand or (b) by overnight courier, and received by the Port **no later than 12:00 PM, Pacific Time, July 1, 2026**, at the following address:

Hand delivered/overnight courier to:
Port of Seattle
Attn: AV Business Development
17801 International Blvd S., Room A6012M
Seattle, WA 98158

Responses received after the prescribed time and date will not be considered and will be returned unopened. Any D-Block Respondent not submitting a bid (or submitting an untimely bid) shall automatically be deemed to have submitted a bid in the amount of the minimum bid for the D market share bracket.

Revision or Withdrawal of Bids

Submitted bids may be revised or withdrawn prior to the deadline for submission of bids.

IV. AWARD OF CONCESSION

The Port will open the bids received at a bid opening ceremony (“Bid Opening Ceremony”) in the presence of the bidders or their representatives who are requested to attend on July 1, 2026 at 1:00 PM Pacific Time at the following address:

Port of Seattle
Seattle-Tacoma International Airport
The Conference Center
17801 Pacific Highway South
Seattle, Washington 98158

At the Bid Opening Ceremony, a bid opening officer selected by the Port will (1) personally and publicly open all bids received by the bid submission deadline, (2) read the bids aloud to the persons present, and (3) have the bids recorded. The bid opening officer will then announce the highest bidder and allocate them their first-choice block selection. The bid opening officer will then announce the second highest bidder and will allocate them their first-choice block unless that block was already allocated, in which case they will be allocated their second choice. The bidding officer will then announce that the remaining block is allocated to the third highest bidder. In the event that two bidders submit an identical bid, the Port will determine the bidder that selects first through, in the Port's sole discretion, a coin flip or other random process. If more than two bidders submit identical bids, there will be a rebid scheduled at the Port’s discretion for all D-Block Respondents.

The Port will notify all D-Block Respondents via email by close of business **July 2, 2026** of the resultant allocations and the Port's intent to award the concession. Actual award of the concession will occur at a later date upon approval by the Port of Seattle Commission of the Concession Agreement form.

Execution of a Concession Agreement

Respondents will be required to execute a Rental Car Concession Agreement (“Concession Agreement”) reflecting the outcome of this process. The Concession Agreement will be provided to Respondents upon its finalization and approval by the Port of Seattle Commission. Each Respondent will receive an executable copy of the Concession Agreement and must return three fully executed originals **not later than ten (10) days following receipt**.

V. QUESTIONS

All questions and communications about this bid process shall be submitted in writing to the Port Representative no later than 12:00 PM Pacific Time on **June 18, 2026**. Only communications from Respondents to the Port Representative by email to SeaRentalCars@portseattle.org will be accepted. Responses to submitted questions will be provided by 5:00 PM Pacific Time on June 22, 2026. Only responses to questions answered by the Port in writing will be binding. Oral and other interpretations, clarifications, or submittal instructions will be without legal effect. Interpretations, clarifications, or supplemental instructions will be issued by Addenda and will be provided to all Respondents.

VI. OTHER TERMS REMAIN EFFECTIVE

All other terms and conditions of the Request for Qualifications (RFQ 2025-RCF) for Rental Car Concessions that are not inconsistent with this document - specifically including (without limitation) those identifying the Port Representative and those related to Competitive Integrity, Rejection of Responses or Bids, and Public Disclosure - remain in full force and effect for this bid phase of the process.

RENTAL CAR CONCESSION BID FORM
AT
SEATTLE-TACOMA INTERNATIONAL AIRPORT

Company: _____

Bracket	Allocation Blocks	Minimum Bid	Submitted Bid (numerical)	Allocation Block Ranking		
				First Choice	Second Choice	Third Choice
D	D.1, D.2, D.3	\$1,658,000				

Submitted Bid (written): _____

By submitting a bid, Respondent understands, agrees, and warrants that:

- A. Respondent has carefully read and fully understands the information originally provided in the RFQ-2025-RCF, including, but not limited to, Section III, Item F (Competitive Integrity).
- B. Respondent has the capability to successfully undertake and complete the responsibilities and obligations of the response being submitted.

Dated this ___ day of ___, 2026.

Respondent's Signature

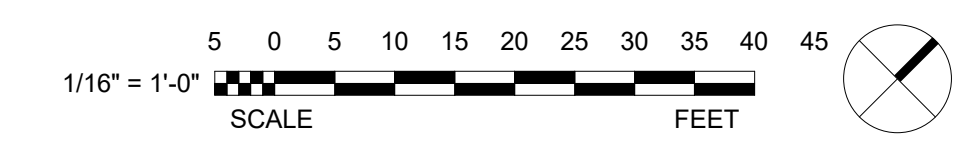
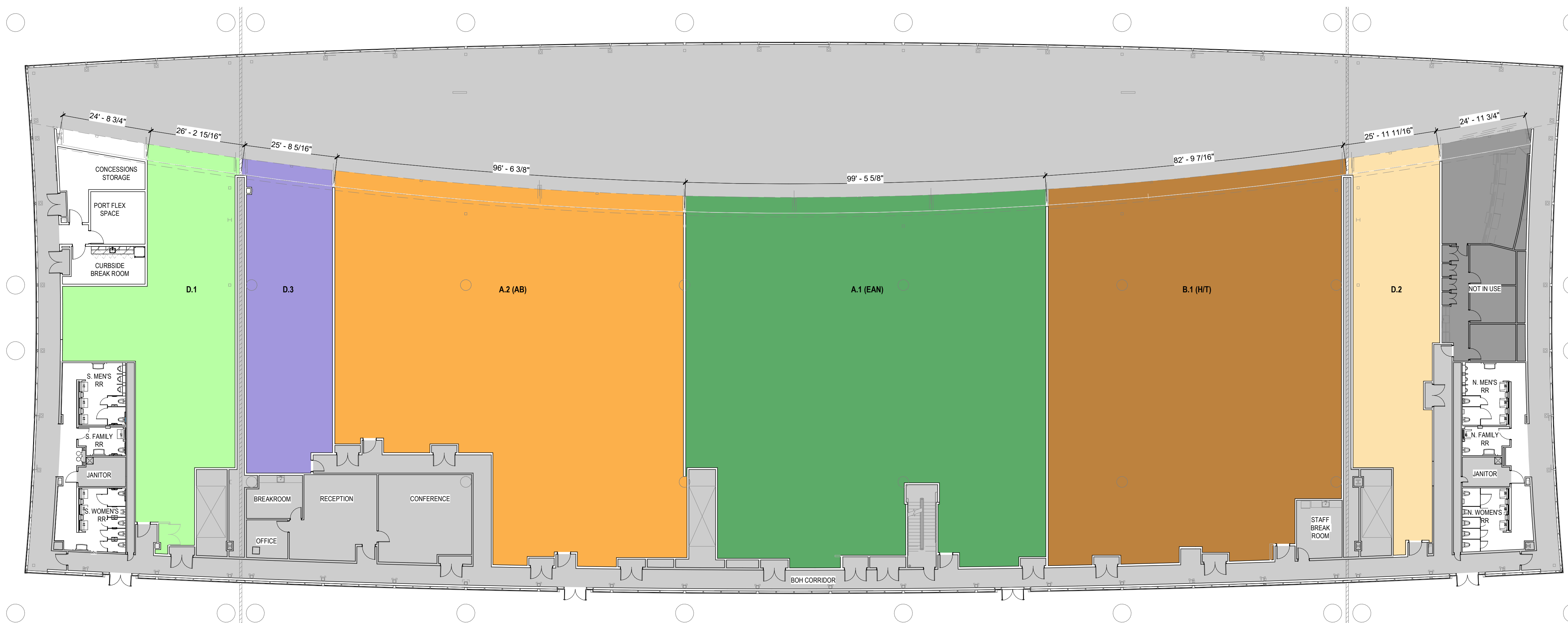
Print or Type Name

Print or Type Title

Exhibit A-1

LEVEL 05 - PREFERRED SCHEME								
TENANT	SOUTH BLOCK	D.1	D.3	A.2	A.1	B.1	D.2	NOT IN USE
FRONTAGE (FT IN)	24' 8 3/4"	26' 2 15/16"	25' 8 5/16"	96' 6 3/8"	99' 5 5/8"	82' 9 7/16"	25' 11 11/16"	24' 11 3/4"
FRONTAGE (DEC)	24.729	26.245	25.693	96.531	99.469	82.786	25.974	24.979
AREA (SF)*	622	2,980	1,960	8,500	9,480	8,220	2,210	1,420

*All areas are approximate and for bidding reference only.



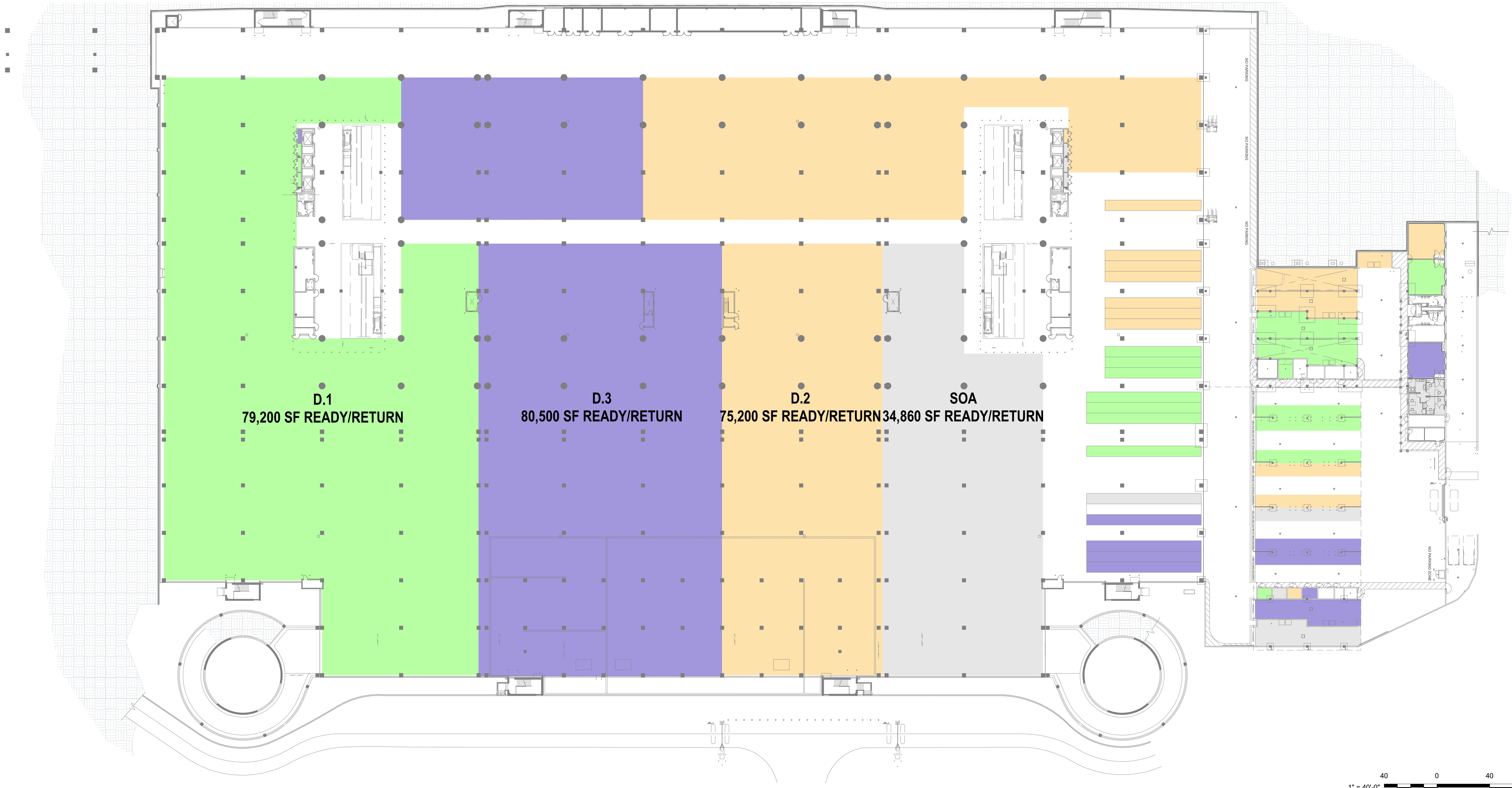
SEA RENTAL CAR FACILITY RE-BID

LEVEL 05 - PREFERRED SCHEME

Exhibit A-2

LEVEL 01 - PREFERRED SCHEME				
TENANT	D.1	D.3	D.2	SOA
READY/RETURN	79,250	80,530	75,230	34,980
QTA	10,510	6,550	9,540	3,750
TOTAL AREA (SF)*	89,760	87,080	84,770	38,730

*All areas are approximate and for bidding reference only.



SEA RENTAL CAR FACILITY RE-BID
LEVEL 01 - PREFERRED SCHEME