

Port of Seattle

REQUEST FOR QUALIFICATIONS RFQ 2025-RCF



RENTAL CAR CONCESSIONS AT SEATTLE-TACOMA INTERNATIONAL AIRPORT ADDENDUM #2

Correction to Addendum #1:

1. Questions included in the addendum were received through 11/25/2025.

Questions received through 12:00pm on 12/4/2025:

1. Does the signature page (Section V. Respondent's Certification) need to be notarized?
 - a. Port Response: The signature page does not need to be notarized.
2. Do we need to list revenue figures for top 5 grossing airports?
 - a. Port Response: Please see Addendum #1, Question 8 for a response to this question.
3. If we desire, could we operate with two (dual) brands? If so, if we decided to drop to one brand in the future, would that be possible?
 - a. Port Response: Section F of the RFQ allows for multi-branding within the Rental Car Facility, and that all brand and trade names must be indicated in the response. Please refer to Section 9.2 in the Concession Agreement for details on multi-branding requirements.
4. Is the assumption that all qualified current operators will be grandfathered into the new bid? Or is there a possibility that new entrants could replace current operators?
 - a. Port Response: The Port makes no assumptions as all current and interested Operators must also submit a response to the RFQ. Please refer to Sections

11.3 and 11.4.2 of the Lease Agreement for details on when new entrants can be added to the facility.

5. Will all Q&A be made public?
 - a. Port Response: All questions and responses to questions will be posted to the RFQ website as an addendum.
6. October 2025 market share info has not been provided by the airport yet. Should it be submitted without this information?
 - a. Port Response: Market Share reports for October 2025 have been sent out to current operators as of December 2nd, 2025 and should be included in RFQ submissions.
7. The guidelines state that the RFQ document must not exceed 12 pages. Our financial statements for the previous two years exceed 12 pages. Can an exception be made to the 12-page stipulation?
 - a. Port Response: Please refer to Addendum #1 on the RFQ website.